



Presentation Skills

Overview and aims of the session

This one day programme will show techniques to enable delegates to deliver meaningful presentations with confidence and conviction. Delegates will learn about writing content, dealing with nerves and gaining confidence to put the course content into practice.

Course Content

- Planning and Preparation
- Using visual aids confidently
- Empathy and communication with different audience types
- Develop a strong message with our TOPIC™ content planner

Who will benefit from attending?

Team Leaders
Project Managers
Sales Executives who sell with presentations
Anyone wanting to deliver a message to inspire their audience

Please call **01606 75740** to discuss your requirements, or for any further information regarding availability and pricing for this or any other **achieve consulting** workshops.

Objectives of the Session

The presentation course is an interactive hands-on course that will enable delegates to become confident presenters. Delegates who attend the course will:

- Learn how to structure an impressive and charismatic presentation
- Learn a relaxed and natural presentation style
- Know that their audience have “bought in” to their message
- Secrets of delivering a memorable presentation every time.

Course duration

The course is structured for a full day and should start at 9:30 to allow for introductions and registration. Due to delegate participation the maximum number is 8.

Sales and Presentation training courses purchased from Achieve Consulting start with a blank canvas. We create a course that is tailored to your industry and your methods of selling. Our experienced trainers will deliver a fresh, interesting and engaging session. Each session will leave delegates with a structured action plan to implement their new skills and knowledge.

The logo banner consists of a horizontal rectangle divided into two color sections: orange on the left and dark grey on the right. The text 'achieveconsulting' is written in a white, lowercase, sans-serif font across the top of the banner. Below it, the tagline 'selling more by saying less.com' is written in the same font and color, spanning across both the orange and grey sections.

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selling more by saying less.com

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